

个案3 一个月递80求职信无回应 前经纪不灰心也不瞒案底

伟哲去年出狱后一个月内递出80几份求职申请都石沉大海。前囚犯身份加上就业市场受疫情冲击让他的求职路难上加难。

但他说：“在申请工作初期，我会向雇主坦白过去，因为我要让他们了解真实的情况。”

伟哲（化名，34岁）因失信罪名被判处11个月监禁，去年中出狱后恰逢我国正经历冠病危机的艰难时刻，一些领域的就业市场大受冲击。

虽然有特许公认会计师公会的资格认证，但伟哲出狱一个月所寄出的求职信全都没回音。他心里大概知道与他的案底有关，而且疫情笼罩下，对想求职的前囚犯无疑是雪上加霜。

谈及之前的失信案，伟哲说，他知道在担任保险公司财务顾问期间篡改投资报酬率资料去吸引顾客投资是错误的。

但当时，他业绩不理想，又无法接受一些保险经纪以“情感行销”说服顾客买保险的方式提高业绩。他说，有经纪甚至告诉顾客，如果无法成交，他就没法赚钱养活母亲。

伟哲透露，之前就是因为在其他企业当审计师和会计师时做得不愉快，才决定在另一名财务顾问介绍下转行卖保险。

伟哲透露，母亲从小对他十分严厉，就算考到99.5分，母亲还是会向他问责。长期下来，伟哲就选择努力当不让父母失望的好孩子，但没想到最终在害怕辜负身边人期许的情况下酿成错误。

有了失信案底，伟哲深知很难再重操旧业。虽然他入狱前做过招聘顾问，但他出狱后申请这类工作也未被录取。

在一次次跌跌撞撞后，他去年获能者快递（Ninja Van）录取，兼差当快递员。在勇敢坦承过去后，他也获起新一先锋创业计划（Startup SG Founder-Venture Building）录取为学员之一。

参与上述计划后，伟哲去年底在工业与服务合作社协会（Industrial and Services Co-operative Society，简称ISCOS）协助下找到目前的全职客服人员工作。ISCOS专为释囚提供就业、家庭等各方面的援助。

伟哲目前也在修读Python编程与机械学习高级专业文凭课程，计划未来朝科技业发展。

他说，未来如果求职申请表上须列出是否有案底，他会选择一开始就坦白。当然，他听过不少释囚出狱后找不到工作的问题。但他说，虽经历过相同的挣扎，但他现在跟别人提起过去时，感觉这些往事已更能让人接纳。

Translation:

Former agent is not discouraged and does not hide about his incarceration records

Despite getting zero response for over 80 job applications

By Song Huichun

After his release from prison last year, Wei Zhe sent out more than 80 job applications but was not successful. As an ex-offender who is already facing challenges in employment, the pandemic had further aggravated the situation for job market.

“During the initial stage (of job search), I chose to be truthful to the employers because I want them to understand the real situation.”

Wei Zhe (34, not his real name) was sentenced to 11 months in prison due to cheating offences. He was released in middle of last year amid the tough times of pandemic when the job markets in certain sectors were greatly affected.

Despite having the Association of Chartered Certified Accountants (ACCA) qualification, Wei Zhe received zero responses for all the applications he submitted within a month after his release. He suspected it could be due to his records and the pandemic has made it worse for ex-offenders looking for jobs.

Speaking about his offences, Wei Zhe knew that it was wrong to alter documents by showing higher returns to attract more customers during his time as a financial planning consultant.

Back then, he struggled in meeting the sales target and adapting to ‘emotional selling’ tactics used by fellow agents to persuade clients to buy more insurance. Some of the agents even told clients exaggerated stories like how the deal would affect their livelihood.

As he was not happy with earlier jobs as auditor and accountant, Wei Zhe switched career to become an insurance agent upon the advice of a fellow financial planner.

Growing up, Wei Zhe’s was very strict and had high expectations of him – he was even scolded for getting 99.5 marks. To avoid his parents’ disappointment, he worked as hard as possible over the years, only to allow such fear eventually led to his downfall.

Marred by the incarceration record, he is well aware that it is almost impossible to work in the same sector (financial planning) again. Although he worked as a recruitment consultant right before his imprisonment, his attempts to apply for similar roles were also futile.

After multiple setbacks, he found a part-time job as a delivery attendant with Ninja Van before signing up for the Startup SG Founder-Venture Building Programme with National University of Singapore (NUS).

Upon the completion of the Programme, Wei Zhe secured a full time job as a customer service executive with the help from Industrial and Services Co-operative Society Limited (ISCOS) that specialises in providing job placement, family support and other types of assistance.



At present, he is pursuing an advanced diploma in python and machine learning to prepare himself for a career in IT.

When asked about what he will state in the job application form, he would choose to be honest and upfront. While he has heard about other ex-offenders who struggled in employment, Wei Zhe has moved past similar challenges and was hopeful that people will be more receptive when they hear his story.